



Transforming Missouri's Economy

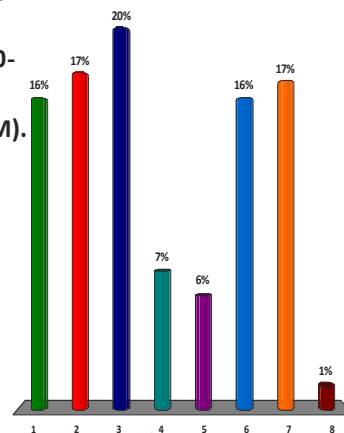
November 4, 2010

## Missouri Biotechnology Conference

What are the greatest issues inhibiting the development of bioscience commercialization in MO?

(Prioritize top 4, or #8)

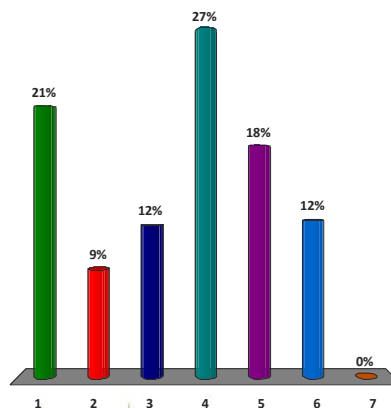
1. Lack of pre-commercialization (proof of concept) funding (\$50-100k).
2. Lack of seed capital debt or equity funding (\$100-500k).
3. Lack of venture capital equity funding (\$500k-5M).
4. Inadequate resources for start-up deal-making professional assistance
5. Inadequate incubator/accelerator / office/lab space.
6. Lack of experienced entrepreneurial business managers (running the business).
7. Lack of entrepreneurial culture or network
8. Don't know.



## What current resources for bioscience in Missouri most need improvement?

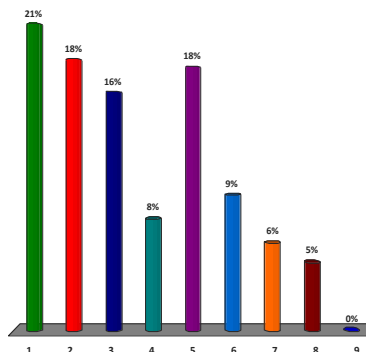
*(Prioritize top 3, or #7)*

1. Entrepreneurial training and mentoring
2. Access to affordable space.
3. MoFAST (SBIR/STTR support) funding or matching funds.
4. Funding for early-stage risk capital (pre-seed and seed)
5. Preparing opportunities for venture capital.
6. Funding for basic research.
7. Don't know.



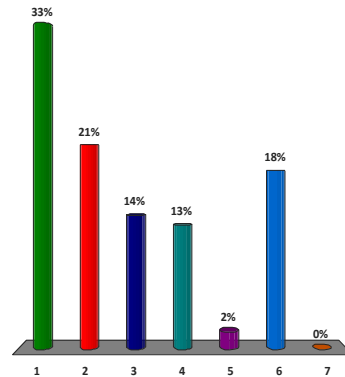
## Which of bioscience industries should Missouri most target? *(Prioritize top 4, or #9)*

1. Plant science.
2. Animal health and nutrition.
3. Alternative energy (related to bioscience).
4. Applied engineering and materials science.
5. Biomedical sciences (including drugs and pharmaceuticals).
6. Medical devices and equipment.
7. Research, testing and medical labs.
8. Agricultural feedstock and chemicals.
9. Don't know.



Which of the following do you think would have the most impact on increasing state funding for bioscience commercialization? *(Prioritize top 3, or #7)*

1. Well funded educational and outreach campaign
2. Have separate bills to support funding for research and higher education.
3. Additional legislative testimony by other bioscience professionals
4. Letters of support from businesses and individuals to legislators
5. Letters to the editor and op/eds.
6. One on one visits with legislators.
7. Don't know/None of the above.



What are the most significant factors that inhibits the attraction and retention of highly skilled bioscience talent in Missouri? *(Prioritize top 4, or #8)*

1. Inadequate quality of life.
2. Inadequate professional networks for the entire state.
3. Lack of lateral employment opportunities in the region.
4. Lack of a robust bioscience startup company environment
5. Bioscience political climate issues (i.e. stem cell).
6. Potential for industry growth in your area.
7. Insufficient higher education advancement opportunities.
8. Don't know/None of the above.

